



# Urban Land **St. Louis** Institute

## Sponsorship

### 2016 ULI St. Louis Sponsors

#### DIAMOND

Wexford Science + Technology  
US Bank

#### GOLD

BSI Constructors  
Clayco / Forum Studio  
Colliers International  
HOK  
Polsinelli PC



#### SILVER

Ameren Services  
Arcturis  
Capes, Sokol, Goodman & Sarachan  
Commerce Bank  
Compass Communications  
Cushman & Wakefield  
Enterprise Bank & Trust  
Holland Construction  
Husch Blackwell LLP  
Kozeny-Wagner  
McCormack Baron Salazar  
The Opus Group  
Paric  
St. Louis Economic Development Partnership  
St. Louis Equity Fund, Inc.  
St. Louis Development Corporation  
UHY LLP  
Washington University in St. Louis - School of Engineering & Applied Science - Professional Education



### Leadership in Responsible Land Use

ULI St. Louis proudly includes the region's leading land use and real estate companies among our Annual Sponsors. In addition to receiving tangible benefits, Sponsors know that 100 percent of their contributions support the programs, mission, and initiatives of ULI St. Louis.

Join us and make a difference in our region

### Diamond: \$5,000

- Logo and website link on [stlouis.uli.org](http://stlouis.uli.org)
- Website link in all program emails
- Logo and acknowledgment at quarterly District Council programs
- 9 complimentary registrations to quarterly programs
- 2 complimentary memberships (Associate & Young Leader)
- Available tailored benefit packages

### Gold: \$3,000

- Logo and website link on [stlouis.uli.org](http://stlouis.uli.org)
- Website link in all program emails
- Logo and acknowledgment at quarterly District Council programs
- 6 complimentary registrations to quarterly programs
- 1 complimentary membership or 2 Young Leader memberships

### Silver: \$2,000

- Website link on [stlouis.uli.org](http://stlouis.uli.org)
- Website link in all program emails
- Acknowledgment at quarterly District Council programs
- 3 complimentary registrations to quarterly programs
- 1 complimentary membership or 2 Young Leader memberships

### Yes, I would like to Sponsor ULI St. Louis.

Name: \_\_\_\_\_ Company/Affiliation: \_\_\_\_\_

Check enclosed (payable to **ULI St. Louis - Sponsorships**)

Please send an invoice

Credit Card (circle one):    Visa    MasterCard    American Express

Credit Card Number: \_\_\_\_\_

Expiration Date: \_\_\_\_\_

Please return form and payment to:

ULI St. Louis | 4220 Duncan Avenue, 2nd Floor | St. Louis, MO 63110

Questions? Contact Kelly Annis at 314-833-9977 or [StLouis@uli.org](mailto:StLouis@uli.org)

# 2016

## **Chancellor's Certificate in the Fundamentals of Economic Development**

An 8-session certificate program offered in collaboration with the St. Louis Economic Development Partnership and the Local Government Partnership (UMSL and East-West Gateway).

## **What's Next for the Stadium Site?**

Development of the nearly one hundred acres of blighted and dilapidated land just north of the City's crown jewel, the Arch, has become a priority, but what's next for the site?

## **The Future of Real Estate**

Delivered through quarterly breakfast programs, ULI unpacked such contemporary topics as 'Land Use in a Region of Driverless Cars,' 'Reinvesting in Urban Campuses,' and 'The Rise of the 18-Hour City.'

## **Candid Conversations**

This boutique members-only program connected ULI with real estate leaders in the community, including: Sean Spencer, Tower Grove Neighborhoods CDC; Ben Hilliker, Hilliker Corporation; Steve Smith, The Lawrence Group; and Amrit Gill, Restoration St. Louis.

## **Young Leaders Group**

Geared toward emerging leaders, the YLGs hosted a number of mentorship programs, a financing workshop, a hugely-popular speed networking event, and insider's tours of the new O'Fallon Brewery and Big Brothers/Big Sisters new restaurant and event space in Grand Center.

## **Women's Leadership Initiative**

Through the popular Cocktails & Conversations series, the WLI hosted an evening with June Fowler, Sr. VP at BJC. The WLI year wrapped up with a timely panel discussion with leaders shaping – or reshaping – North St. Louis around the NGA site.

## **Emerging Trends**

The 2017 St. Louis Real Estate Trends Outlook program continues to broaden the national survey to include the St. Louis community, providing in-depth information and perspectives from key developers as to real estate trends for 2017 and beyond. Attendees receive a complimentary copy of *Emerging Trends in Real Estate*, one of the most highly regarded, widely-read forecast reports in the industry.

## Looking Ahead

ULI St. Louis hosts educational programs and forums that explore a broad range of issues of interest to the development community. Programs for 2017 include:

**Quarterly Programs** featuring local and national speakers. The first major program of the year will look at the future of retail and development in a world marching deeper into e-commerce. Will our location, in the center of the US, position St. Louis as a logistics hub? We will host two more programs, looking at best practices in real estate and land use, before wrapping up the year with St. Louis Real Estate Trends Outlook 2018.

Frequent **Candid Conversations** with high level decision makers and policy makers in a small meeting format (*for ULI members and sponsors only*).

Exclusive **Tours** continue, featuring insider's access to notable development projects throughout the area and another Urban Redevelopment Tour will focus on a notable section of our city.

High-level **Technical Assistance Panels** providing industry expertise in the evaluation of land use around emerging developments.

The **Women's Leadership Initiative** provides women in the real estate industry with high-level leadership and focused mentoring opportunities.

**Young Leaders Group** programs and a Mentorship Program for members only.

Additionally, ULI St. Louis is working toward a regional collaboration to address certain calls to action in the **Ferguson Commission's report**, bringing the national resources of ULI to the Promise Zone and our local community.

# 2017

## ULI St. Louis

### Management Committee

Ann Althoff, Clayco, ULI St. Louis Chair  
Andy Barnes, Artisan Building Company  
Austin Barzantny, Grove Properties  
Kelly Bender, The Business Bank  
Michelle Chambliss  
Chip Crawford, Forum Studio  
Sarah Davis, CRG  
Jack Fowler, HOK  
Amy Hamilton, City of Richmond Heights  
Steve Houston, Compass Communications  
Gwen Knight, EVS  
Alex Kuehling, Rosenblum Goldenhersh  
Kacey Cordes Mahrt, US Bancorp CDC  
Dana Martin, Oculus  
Traci Pupillo, Blitz, Bardgett & Deutsch  
Bonnie Roy, SWT Design  
Jill Starrs, UHY Advisors

### Advisory Board

Andy Barnes\*, Artisan Building Company  
Yemi Akande-Bartsch, FOCUS St. Louis  
Steve Bannes, Washington University in St. Louis  
Sarah Coffin, Saint Louis University  
Rodney Crim, St. Louis Economic Development Partnership  
Jerry Crylen, GTE Properties  
Richard Fleming, Community Development Ventures  
Ron Johnson, POE  
Mike Kearney, Ameren  
Missy Kelly, Downtown STL  
Michael Kennedy, KAI Design & Build  
Gwen Knight, EVS  
Lewis Levey\*, EVS  
Rebecca Randolph, Brinkmann Constructors  
Jack Reis\*  
Dick Shepard, Real Estate Strategies  
Shelia Sweeney, St. Louis Economic Development Partnership  
Susan Trautman, Great Rivers Greenway  
Richard Ward\*, Ward Development Counsel  
Hank Webber, Washington University in St. Louis  
(\*Past ULI Chair)

