



ULI in action

2017

Looking Ahead

ULI St. Louis hosts educational programs and forums that explore a broad range of issues of interest to the development community. Programs for 2017 include:

Quarterly Programs featuring local and national speakers. The first major program of the year will look at the future of retail and development in a world marching deeper into e-commerce. Will our location, in the center of the US, position St. Louis as a logistics hub? We will host two more programs, looking at best practices in real estate and land use, before wrapping up the year with St. Louis Real Estate Trends Outlook 2018.

Frequent **Candid Conversations** with high level decision makers and policy makers in a small meeting format (*for ULI members and sponsors only*).



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(*Past ULI Chair)

Exclusive **Tours** continue, featuring insider's access to notable development projects throughout the area and another Urban Redevelopment Tour will focus on a notable section of our city.

High-level **Technical Assistance Panels** providing industry expertise in the evaluation of land use around emerging developments.

The **Women's Leadership Initiative** provides women in the real estate industry with focused mentoring and high-level leadership opportunities.

Young Leaders Group programs and a Mentorship Program for members only.

Additionally, ULI St. Louis is working toward a regional collaboration to address certain calls to action in the **Ferguson Commission's report**, bringing the national resources of ULI to the Promise Zone and our local community.



2016 in review

Chancellor's Certificate in the Fundamentals of Economic Development

An 8-session certificate program offered in collaboration with the St. Louis Economic Development Partnership and the Local Government Partnership (UMSL and East-West Gateway).

What's Next for the Stadium Site?

Development of the nearly one hundred acres of blighted and dilapidated land just north of the City's crown jewel, the Arch, has become a priority, but what's next for the site?

The Future of Real Estate

Delivered through quarterly breakfast programs, ULI unpacked such contemporary topics as 'Land Use in a Region of Driverless Cars,' 'Reinvesting in Urban Campuses,' and 'The Rise of the 18-Hour City.'

Candid Conversations

This boutique members-only program connected ULI with real estate leaders in the community, including: Sean Spencer, Tower Grove Neighborhoods CDC; Ben Hilliker, Hilliker Corporation; Steve Smith, The Lawrence Group; and Amrit Gill, Restoration St. Louis.

Young Leaders Group

Geared toward emerging leaders, the YLGs hosted a number of mentorship programs, a financing workshop, a hugely-popular speed networking event, and insider's tours of the new O'Fallon Brewery and Big Brothers/Big Sisters new restaurant and event space in Grand Center.

Women's Leadership Initiative

Through the popular Cocktails & Conversations series, the WLI hosted an evening with June Fowler, Sr. VP at BJC. The WLI year wrapped up with a timely panel discussion with leaders shaping – or reshaping – North St. Louis around the NGA site.

Emerging Trends

The 2017 St. Louis Real Estate Trends Outlook program continues to broaden the national survey to include local data and provide in-depth information and perspectives from key leaders as to real estate trends for 2017 and beyond. Attendees receive a complimentary copy of *Emerging Trends in Real Estate*, one of the most highly regarded, widely-read forecast reports in the industry.



Urban Land Institute **St. Louis**

2016 by the numbers

232 growing
stl members &

over **22**
programs

well over
1,110
attendees

sponsoring companies
30

60
volunteer leaders

twelve
committees

27 full members
young leaders (under 35) **53**

18 industry sectors represented

1 person left to get involved...

...you

www.stlouis.uli.org