



Mike Hurley

Vice President
Commercial Brokerage
Brokerage: Retail and Office

BALKE BROWN TRANSWESTERN ROLE

As Vice President in the St. Louis, Missouri Office, Mike brings over 14 years of experience to the Balke Brown Transwestern team. Mike focuses on the leasing and sales of Retail and Office Properties in the St. Louis Area. He has extensive transaction experience as both a landlord and tenant representative.

CAREER HIGHLIGHTS

The following is a list of entities with whom Mike has worked over his career, including both landlords and tenants.

- Stifel Bank & Trust
- PNC Bank
- Simmons First National Bank
- Safeway Group, LLC
- Cullinan Properties
- Goodwill
- Bridgestone Firestone
- CVS Pharmacy
- Concord Bank
- Dollar Tree
- CitiTrends
- Pizza Hut/Wing Street
- Payne Family Homes
- Truman Bank
- Big River Running Company
- McEagle Properties
- City of Maplewood, Mo
- Employment Connections
- Wyk Sorbents

PROFESSIONAL AFFILIATIONS/RECOGNITIONS

- National Association of Realtors
- Licensed in Missouri

EDUCATION

University of Dayton-1999



Austin Barzantny
President
Grove Properties LLC

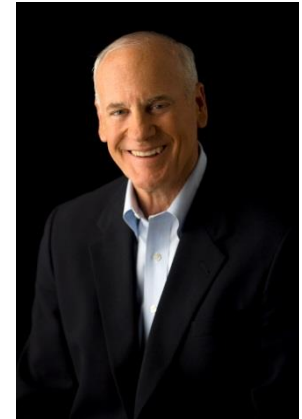
Austin began working in real estate while attending college at St. Louis University. In 2005, He started Leland Development which restored historic properties in St. Louis city. Over the next few years he focused his development efforts on the Forest Park Southeast neighborhood. To date he has rehabilitated over 25 buildings in the Forest Park Southeast (The Grove) neighborhood. Austin has received numerous awards for historic preservation including a Landmarks most enhanced award in 2011. He serves as President of the Board of Revitalize St. Louis and is a board member for the Grove Community Improvement District. He prefers working on large renovation projects that utilize federal and state historic preservation tax credits. Austin is currently developer for all projects for Grove Properties.



O. BRUCE MILLS
CHAIRMAN AND CEO

Mills...Great Move!

Since 1979, we have been creating a unique living experience for apartment residents all over St. Louis! Our drive is to continually find innovative ways to enhance the way you think about Mills apartment living. Our associates are the most extraordinary group of property management professionals in St. Louis and Columbia, Missouri. Providing superior service is our #1 priority so let us welcome you home!



Bruce Mills founded Mills Properties, Inc. in 1979 for the purpose of engaging in various aspects of real estate. From 1979 to 1989, Bruce raised in excess of \$60,000,000 in equity through the sale of limited partnership interests in 29 real estate limited partnerships for which he was the general partner. The underlying assets of the limited partnerships were primarily apartment buildings but also included office buildings, shopping centers, hotels, and undeveloped land. Through the early 90's Mills Properties was able to see every partnership through those difficult years with no bankruptcy or foreclosures. Mr. Mills invested millions of his own capital to see the partnerships through to a conclusion.

In 1989, Mr. Mills purchased Pantheon Corporation, the City of St. Louis' leader in the renovation of historic apartment buildings and development of new apartment properties. Pantheon rehabbed or developed over 22 separate apartment buildings with over 3,000 units. As a result of this work, numerous awards including 8 prestigious Homer Awards were presented to Pantheon for their dedication and effort in helping revitalize blighted areas in the City of St. Louis.

In 1995, Bruce decided to focus all of his attention on apartments in St. Louis and Columbia, Missouri. Over the next four years he sold the majority of Mills Properties' non-apartment assets, including office buildings, shopping centers, and land and began purchasing and developing more apartments. Currently, Mills Properties employs over 300 people, owns and manages in excess of 10,000 apartment units, and has become the recognized leader in the management and development of apartment communities in the St. Louis area. The company has been recognized numerous times as Management Company of the Year. The St. Louis Apartment Association, IREM, the St. Louis Home Builders Association and municipalities have recognized both Mills Properties' employees as well as their individual apartment communities for excellence on multiple occasions. In addition, Bruce was awarded the Pillar of the Apartment Industry in 2001 which is the St. Louis Apartment Associations most prestigious award.

Bruce Mills obtained his Bachelor of Science degree in Banking and Finance from the University of Missouri-Columbia in 1963 and earned his MBA from Washington University, St. Louis in 1966.



Ed Hillhouse
Executive Director
East-West Gateway Council of Governments

Ed Hillhouse is Executive Director of East-West Gateway Council of Governments. He holds a Bachelor of Science degree from Missouri State University in Political Science, a Masters of Arts Degree in Political Science and Specialist Degree in Administration from the University of Missouri - Columbia, and a Doctorate in Administration from St. Louis University.

Ed previously served as Presiding Commissioner of Franklin County, Missouri for the past eight years during which he was a member of the Board of East-West Gateway. Prior to that, he served as Superintendent for schools for the Meramec Valley School District in Pacific from 1988 to 2002. He is also a member of the advisory board of the Regional Chamber and Growth Association and a past board member of the Mid-East Area Agency on Aging.

Ed sees regional collaboration among local governments as one of his highest priorities, both to better coordinate services and to share resources so that financially constrained municipalities and counties can better serve their citizens. He also sees an increased role for East-West Gateway in bolstering the region's economy, particularly at a time when the world is becoming increasingly urban and metropolitan areas are the focus for global competition.

Ed has been married to his wife Shirley for 35 years, and they have two grown children. He and Shirley have two residences, one in downtown St. Louis and the other in Franklin County.

Mary B. Campbell
Assistant Vice Chancellor for Real Estate
Washington University in St. Louis

Ms. Campbell has been the Assistant Vice Chancellor for Real Estate at Washington University in St. Louis since 2009. She is responsible for managing all aspects of the University's off campus real estate activities, including operating over 1,250 units of housing in 162 buildings; administrative and academic space for over 1,100 employees; community based retail and other strategic holdings; as well as participating in long range planning for the University's entire real estate portfolio. Ms. Campbell is actively engaged on behalf of the University in initiatives in the Cortex District, the Delmar Loop, and various efforts in the City of St. Louis, University City and Clayton.

Prior to joining Washington University, Ms. Campbell worked for eleven years for Bank of America. As a Market Executive for the Commercial Real Estate Banking Group specializing in Community Development Banking, Ms. Campbell managed a team that originated loans in a thirteen state region. Prior to assuming this role, Ms. Campbell was a manager for the Community Development Equity group, investing in private equity funds and joint ventures nationwide. Ms. Campbell also managed direct equity investments, primarily under the Historic Tax Credit and New Market Tax Credit programs. The Banc of America CDC under Ms. Campbell's management acquired or developed 732 units of housing and commercial space in St. Louis and Kansas City. In St. Louis, these projects included the acquisition and redevelopment of the University Lofts, a warehouse conversion to live/work spaces on Washington Avenue; the acquisition of Cupples Station, a twelve acre site in Downtown St. Louis containing turn-of-the-century warehouses; and the development of new, single family homes in Wellston and the West End neighborhood in the City of St. Louis.

Ms. Campbell has been a leader in housing and community development in the St. Louis community for over twenty-five years. Prior to joining Bank of America, Ms. Campbell held key policy and administrative positions in the City of St. Louis, including managing the City's housing production programs as the Director of Neighborhood Development. Ms. Campbell managed St. Louis County's Office of Community Development, funding efforts ranging from developing affordable housing to the administration of the County's disaster recovery program in the aftermath of the Midwest Flood of 1993 and 1995.

Ms. Campbell received her law degree from Washington University in St. Louis and her Bachelor's degree from Kenyon College, Gambier, Ohio. In 1998, Ms. Campbell attended the program for Senior Executives in State and Local Government at the John F. Kennedy School at Harvard University. Ms. Campbell serves as immediate Past President of the Board of Directors of the St. Louis Zoo Association, and as a member of the Board of Directors of Grand Center and the Regional Housing and Community Development Alliance. Ms. Campbell is a member of the Urban Land Institute, serving on the Responsible Property Investing Council. Ms. Campbell is a Board member of the newly formed St. Louis Economic Development Partnership.

Stephen C. Kramer
Senior Vice President
US Bancorp Community Development Corporation

Mr. Kramer oversees Business Development in the New Market and Historic Tax Credit Central Region for USBCDC. His responsibilities include originating and structuring transactions located in US Bank's many markets in the Central U. S., and working to educate borrowers, lenders and other associated parties about the Historic and New Markets Tax Credit programs. Steve previously worked as the head of USBCDC's Project Management staff, where he oversaw a team that underwrote and closed over 300 HTC and NMTC investments. Steve began his career with USBCDC in 2001 as an originator and closer of Low-Income Housing Tax Credit investments. Mr. Kramer's prior career experience includes over 10 years in commercial lending and real estate finance in both the private and public sectors, including positions with the City of St. Louis Economic Development Corporation and the Chicago Housing Authority. Steve received his B.S.B.A. in finance from St. Louis University and his M.B.A. from Loyola University Chicago.

Travis Liebig

Regional Business Development Manager
Peoples National Bank, N.A.
7600 Forsyth Boulevard
Clayton, MO 63105

Travis Liebig serves as Regional Business Development Officer for Peoples National Bank. Within this role, he oversees the development and management of commercial banking relationships across Greater St. Louis.

In addition to his role in business development, Mr. Liebig oversees the management team for the St. Louis banking facilities. Travis continually explores ways to create value for his clients and works to instill this same objective in his sales team.

Mr. Liebig has spent his entire professional career as a banker in the areas of management and business development. Over the last 15 years he has remained focused on assisting small to mid-sized companies and real estate investors, develop, grow and prosper financially.

Travis is a graduate of the American Bankers Association Graduate School of Banking at the Wharton School of the University of Pennsylvania. He also received an MBA from Southern Illinois University and an undergraduate degree in Finance and Economics. Mr. Liebig is the current President of the Clayton-Ladue Rotary Club, member of the St. Louis Chapter of The Risk Management Association and a board member for the St. Louis Men's Group Against Cancer.

Peoples National Bank, based in Mt. Vernon, IL has over \$900 million in assets and operates 20 branch offices across Southern Illinois and Metro St. Louis.



RODNEY CRIM | PRESIDENT

As President of St. Louis Economic Development Partnership, Rodney Crim leads the organization's business development services, including business retention and attraction, innovation and entrepreneurship, international trade support, and business financing—all aimed at bringing people, jobs and investment to the St. Louis region.

Crim's career reflects his passion for community and economic development. He was instrumental in the aligning of the City of St. Louis and St. Louis County economic development agencies in 2013 and works closely with CEO Denny Coleman in leading its efforts. Previously, he served as Executive Director of St. Louis Development Corporation and has held leadership roles in various industries such as manufacturing, financial services and retail for American Express, Shorebank and other companies.

A graduate of the University of Minnesota, Crim earned a Masters in Business Administration from the University of St. Thomas in St. Paul. He has earned additional designations, including Certified Public Accountant and Certified Economic Development Finance Professional and has completed the Harvard JFK School of Government's senior executive leadership program.

He is the past chair for St. Louis District Council of the Urban Land Institute and has held various leadership positions in the International Council of Shopping Centers. He serves on a number of development boards, professional and service organizations, and has received local and national awards.

About St. Louis Economic Development Partnership

Established in 2013, the St. Louis Economic Development Partnership brings together the economic development agencies from St. Louis County and City of St. Louis to drive growth, generate prosperity and catalyze investment throughout the region. As the only Accredited Economic Development Organization in Missouri, the Partnership provides a broad range of services, including entrepreneurial support (financing and incubators), business expansion and retention, real estate and community development and international trade support through World Trade Center St. Louis.

Education:

- University of Minnesota
– Bachelor of Science in Business-Accounting
- University of St. Thomas in St. Paul, Minnesota
– Masters in Business Administration
- Harvard University, Kennedy School of Government

Civic and Community Involvement:

- Urban Land Institute
– National Public/Private Partnership Council
– Past Chair - St. Louis District Council
– Governance Committee
- CORTEX
- T-REx
- Partnership for Downtown St. Louis
- International Council of Shopping Centers

Contact:

314.615.8129

rccrim@stlpartnership.com



THE PARTNERSHIP *for*
DOWNTOWN ST. LOUIS

Kevin Farrell
Senior Director of Economic and Housing Development
The Partnership for Downtown St. Louis

Kevin Farrell is the Senior Director of Economic and Housing Development for The Partnership for Downtown St. Louis. Since 2002, he has led the Partnership's efforts to support business and residential growth, attract new development and investment and enhance the economic vitality of downtown St. Louis. Mr. Farrell directs the Partnership's business development, recruitment and retention programs, market research, residential and retail strategies and related marketing and communications.

Mr. Farrell has devoted most of his professional career supporting revitalization of downtowns throughout the U.S. He spent 17 years with The Rouse Company, one of America's leading real estate development and management companies, where he served as Regional Director of Marketing and Sales and was responsible for marketing many of the company's premier downtown properties including Westlake Center in Seattle; Pioneer Place in Portland, OR; Fashion Show in Las Vegas; Arizona Center in Phoenix, Faneuil Hall Marketplace in Boston and South Street Seaport in New York, among others.

Before joining The Downtown St. Louis Partnership, Mr. Farrell was Director of Business Development and Special Projects for the Special Events Division of Clear Channel Communications. He has also owned his own marketing consulting business, The Farrell Marketing Group.

Kirk Warden, AIA, DBIA

SENIOR VICE PRESIDENT & PARTNER, BUSINESS DEVELOPMENT
LIFE SCIENCE AND SPORTS BUSINESS UNIT LEADER



KIRK HAS 29 YEARS
OF EXPERIENCE IN
THE DESIGN-BUILD
INDUSTRY

Project Executive

Kirk is involved at a Project Partner level in the project from beginning to end. Clayco makes a practice of including at least one financial partner in each project. Kirk oversees the team and is responsible for the success of the project for both the Team and the Owner's perspective.

EDUCATION

Bachelor of Science, Architectural Engineering
University of Kansas | Lawrence, Kansas

Bachelor of Environmental Design University of
Kansas | Lawrence, Kansas

EXPERIENCE

Clayco | 1997–Present Partner, Sr. Vice President
Director of Business Development

Cannon Design | 1989–1997 Associate, Project
Architect/Manager

Henderson Group | 1986–1988 Project Architect

Corigan & Associates | 1983–1985 Architectural
Intern

REGISTRATIONS

Registered Architect, State of Missouri

LEED Accredited Professional AIA Certification

DBIA Designation

ASHE Health Construction Certificate (HCC)

PROFESSIONAL ORGANIZATIONS

Member of the Design-Build Institute of America

Member of the American Institute of Architects

Member of the American Society for Healthcare

Engineering (ASHE)

Missouri Biotechnology Association (MOBIO)

Member of the Board of Directors

SELECTED PROJECT EXPERIENCE

PRESTON M. GREEN HALL AT WASHINGTON UNIVERSITY SCHOOL OF ENGINEERING

ST. LOUIS, MO

70,000 SF state-of-the art research and
instructional facility; features academic offices,
administration offices, large classrooms, and 6,000
SF wet lab; LEED NC v2.2 Gold Certified

EDWARD A. DOISY RESEARCH CENTER AT SAINT LOUIS UNIVERSITY

ST. LOUIS, MO

210,000 SF lab facility; \$80.5M 10-story research
tower with first two floors extending south and
connecting a covered walkway to Saint Louis
University School of Medicine; includes 80
research labs on eight floors; 48,000 SF of glass
covers the building; LEED NC v2.1 Certified

CORTEX ONE

ST. LOUIS, MO

165,000 SF, three-story design-build facility; tilt-up
office space, state-of-the-art wet/dry lab; glass
cantilevered facade; LEED CS v1.0 Certified

ARKANSAS RESEARCH AND TECHNOLOGY PARK

FAYETTEVILLE, AR

60,000 SF laboratory/office facility; features wet/
dry lab functions, typical office use, grand staircase;
two-story atrium; LEED CS v2.0 Silver Certified

WASHINGTON UNIVERSITY SCHOOL OF MEDICINE SCOTT MCKINLEY RESEARCH BUILDING

ST. LOUIS, MO

Six-story, 181,000 square foot research lab facility.
Features include a full basement and penthouse
built for WUSM and their various lab departments
of genetics, genome sciences and systems
biology, internal medicine, developmental biology
and radiology

**MISSOURI BAPTIST MEDICAL CENTER WEST
PAVILION BED TOWER**

TOWN & COUNTRY, MO
225,000 SF transformative addition; features new Learning Institute for the Clinical School of Nursing, new bed tower with medical office building, operating room expansion, new pre and post-operating spaces, relocated helipad to the roof of an existing bed tower and various new mechanical and electrical support spaces; LEED CS v2.0 Registered

BJC MISSOURI BAPTIST GARAGE

ST. LOUIS MO
120,000 SF, three-story; 340-car cast-in-place parking garage with underground storm retention; \$8.5M

ST. LOUIS COUNTY HEALTH

BERKELEY, MO
93,000 SF health clinic, office and laboratory facility; clinic will offer dental clinic, chest clinic, radiology, and pharmaceutical services, as well as specialized care for infants, children, teens and women; LEED NC v2009 Registered

**BARNES-JEWISH HOSPITAL OUTPATIENT
ORTHOPEDIC CENTER**

CHESTERFIELD, MO
60,000 SF two-story orthopedic surgery facility; outpatient surgery, sports medicine care and comprehensive rehabilitation services; ambulatory surgery suites, examination rooms, diagnostic radiology and physician offices; LEED CS v2.0 Certified

**DANFORTH UNIVERSITY CENTER AT
WASHINGTON UNIVERSITY**

ST. LOUIS, MO
116,000 SF student center; built over preconstructed, three-story 520-car parking garage; houses WUTV-TV, Student Life newspaper, the student union, student and faculty dining areas, conference rooms, campus life offices, game room and common area; LEED NC v2.2 Gold Certified

**SOUTH 40 VILLAGE AT WASHINGTON
UNIVERSITY—PHASE 1**

ST. LOUIS, MO
158,111 SF; renovation to Lein Hall, installation of underground utilities, demolition of existing buildings, construction of Umrath house, South 40-house, College Hall and new chiller plant; LEED NC v2.2 Silver Certified

**SOUTH 40 VILLAGE AT WASHINGTON
UNIVERSITY—PHASE 2**

ST. LOUIS, MO
139,872 SF; demolition of existing Wohl building, construction of new Wohl building, additional beds added to residence halls; LEED NC v2.2 Gold Certified

**BUSCH STUDENT CENTER AT
SAINT LOUIS UNIVERSITY**

ST. LOUIS, MO
110,000 SF renovation, 42,000 SF new construction for student center; 20,000 SF conference center meeting space with breakout facilities and three food service facilities

CHAIFETZ ARENA AT SAINT LOUIS UNIVERSITY

ST. LOUIS, MO
320,000 SF, \$80.5M multi-purpose arena; includes 10,600 seats, practice facility, athletic department offices and support facilities, 14 suites, two party rooms and an event-level club with dinner seating for up to 175 guests

**BALTIMORE RAVENS CORPORATE
HEADQUARTERS AND TRAINING FACILITY**

BALTIMORE COUNTY, MD
200,000 SF state-of-the-art design-build; hot and cold treatment pool, physical therapy pool, auditorium, lounge, full-service kitchen, offices; 10,000 SF weight room, 90,000 SF field house with 85' ceilings; basketball and racquetball courts

EDWARD JONES DOME RENOVATION

ST. LOUIS, MO
232,000 SF renovation; installation of new scoreboards, large party room conversion, replacement club-level space on the south end of the facility, addition of new club-level space on the north end of the facility and control room upgrades

BJC HEALTHCARE PRIMARY DATA CENTER

ST. CHARLES, MO
34,700 SF data center; 1,850 servers, 71 miles of copper cabling, 10.5 miles of fiber cabling and 345 data bases; Tier III, N+1; built to withstand F-3 tornado conditions; LEED NC v2.2 Gold Certified

**NCSA PETASCALE COMPUTING FACILITY AT
UNIVERSITY OF ILLINOIS**

CHAMPAIGN-URBANA, IL
90,000 SF computing facility; 20,000 SF machine room with six-foot raised floors large enough to house Blue Waters and other systems; space for future growth of the technology infrastructure; 24 MW electrical capacity, 5,400 tons of cooling capacity; LEED NC v2.2 Gold Certified

Susan K. Trautman CPRP
Executive Director
Great Rivers Greenway

Susan K. Trautman CPRP is the Executive Director of The Great Rivers Greenway District, which works for a clean, green, connected St. Louis region. She has been instrumental in advancing the District's vision of The River Ring, a planned 600-mile web of more than 45 greenways, parks and trails that will crisscross St. Louis City, St. Louis County and St. Charles County, covering 1,200 square miles and a population of two million people. She oversees initiatives that impact over 100 municipalities, helping to create and preserve recreation spaces, stimulate economic growth, connect neighborhoods and encourage healthier lifestyles.

Trautman's background includes serving as the Director of Parks and Recreation with the City of Des Peres, as Planner/Principal with SWT Associates, and serving the City of Clayton, Mo., as Director of Parks and Recreation and as Executive Director of The Center of Clayton. For nearly 30 years, she was responsible for guiding the development and enhancement of numerous park facilities, trails, ball parks and recreation centers, and delivering successful projects such as the \$27 million Lodge in Des Peres and the \$19 million Center of Clayton.

Trautman was recognized by the St. Louis Business Journal as a "2011 Top 25 Influential Business Women" and in 2012 was awarded the "Missourian Award" for her long time efforts in improving the quality of life in Missouri through parks and recreation services. She serves on the Board of Directors for the National Recreation and Park Association and is a member of the American Academy of Park and Recreation Administration, for which she held a number of offices. Trautman has been active with the Missouri Parks and Recreation throughout her career serving as President in 2006 and receiving the Fellow Award in 2010. Trautman served as a Board member for the Conservation Federation of Missouri, and the University of Missouri, School of Natural Resources Advisory Council.

Kimberly Cella
Executive Director
Citizens for Modern Transit

Ms. Cella is the Executive Director of Citizens for Modern Transit. She has more than 19 years of experience working in the non-profit sector and has been nationally recognized for her efforts by the FTA and the EPA for corporate outreach with regards to transit. She has successfully secured millions in federal and private funding for transit advocacy and education in the St. Louis region. Ms. Cella was appointed to the St. Louis County Public Transportation Commission as a representative from the 5th Council District in 2012. She is also a member of the Missouri Public Transit Association Board of Directors. In addition, she serves on numerous boards and committees in the St. Louis area on transit and non-transit related endeavors.

She currently resides in St. Louis County with her husband and two children.